# REQUEST FOR PROPOSALS

# **Procurement of Consulting Services for**

'Developing an Online National Reporting Database Portal for Capturing Trends and Status of Key Progress and Performance Indicators on Land Degradation and Desertification'

RFP No: IN-ICFRE-101330-CS-QCBS

Client: Indian Council of Forestry Research and Education

Issued on: 23 September 2019





## Indian Council of Forestry Research and Education

(An Autonomous body of the Ministry of Environment, Forest and Climate Change, Government of India)

## P.O. New Forest, Dehradun – 248 006 (Uttarakhand), INDIA

#### REQUEST FOR EXPRESSIONS OF INTEREST

for

Developing an online National Reporting Database Portal for Capturing Trends and Status of Key Progress and Performance Indicators on Land Degradation and Desertification

**COUNTRY: INDIA** 

NAME OF PROJECT: Ecosystem Services Improvement Project

Grant No.: TF0A3990

Reference No.: IN-ICFRE-101330-CS-QCBS

The Government of India has received financing from the World Bank toward the cost of the Ecosystem Services Improvement Project (ESIP), and intends to apply part of the proceeds for consulting services.

The consulting services ("the Services") include development of online National Reporting Database Portal for Capturing Trends and Status of Key Progress and Performance indicators or other indicators agreed by COP of UNCCD on Land Degradation and Desertification. The Indian Council of Forestry Research and Education (ICFRE), Dehradun now invites eligible consultants/consulting firms to indicate their interest for Developing an online National Reporting Database Portal for Capturing Trends and Status of Key Progress and Performance Indicators on Land Degradation and Desertification. Interested consultants/consulting firms should provide information demonstrating that they have the required qualifications and relevant experience to perform the task.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's *Guidelines:* Selection and Employment of Consultants [under IBRD Loans and IDA Credits & Grants] by World Bank Borrowers [Government of India, 16 August 2017] ("Consultant Guidelines"), setting forth the World Bank's policy on conflict of interest.

Expression of interest proposal must be submitted online on or before 04November 2019 (1500 hrs).

Further information can also be obtained at the contact details given below during office hours [0900 to 1730 hours].

Project Director

Ecosystem Services Improvement Project

Indian Council for Forestry Research and Education

P.O. New Forest, Dehradun, Uttrakhand-248006 (INDIA)

Tel: +91-135-2224803, 2224836, 2224823, Tele Fax: +91-135-2750296

Email: projectdirectoresip@gmail.com, Website: www.icfre.gov.in

परियोजना निर्देशक/Project Director ई.एस.आई.पी./ESIP

भारतीय वानिकी अनुसंसन एवं शिक्षा परिषद Indian Council of Forestry Research & Education

इस्कार-व्यू फॉरेस्ट, वेहराइन-248006 F.O.-New Forest, Delmar n-248006

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#### Section I

#### Request for Proposal Letter for Consulting Services

Name of Assignment: Developing an online National Reporting Database Portal for Capturing Trends and Status of Key Progress and Performance Indicators on Land Degradation and Desertification

RFP Reference No.: IN-ICFRE-68368-CS-QCBS

Grant No.:TF0A3990

Country: India

Date: 23 September 2019

#### Dear Consultants/s

- 1. The Government of India has been allocated grant funds (the "Grant") from the GEF which are administered by the International Bank for Reconstruction and Development (IBRD) (the "Bank") and executed by the Indian Council of Forestry Research and Education ("the Client"). The Client intends to apply the funds to eligible payments under the contract for which this Request for Proposals is issued.] Payments by the Bank will be made only at the request of the Government of India and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the grant agreement. The grant agreement prohibits a withdrawal from the grant account for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import, to the knowledge of the Bank, is prohibited by a decision of the United Nations Security council taken under Chapter VII of the Charter of the United Nations. No party other than the Client/Recipient shall derive any rights from the grant agreement or have any claims to the proceeds of the grant. "For this contract, the Client shall process the payments using the Direct Payment disbursement method, as defined in the World Bank's Disbursement Guidelines for Investment Project Financing."
- 2. The Client now invites proposals to provide the following consulting services (hereinafter called "Services"): Developing an online National Reporting Database Portal for Capturing Trends and Status of Key Progress and Performance Indicators on Land Degradation and Desertification. More details on the Services are provided in the Terms of Reference (Section 7).
- 3. This Request for Proposals (RFP) has been addressed to all the eligible and interested Consultants.
- 4. It is not permissible to transfer this RFP to any other firm.

A firm will be selected under Quality and Cost Based Selection procedure and in a Full Technical Proposal (FTP) format as described in this RFP, in accordance with the Bank's "Procurement Regulations for IPF Borrowers" Guidelines Selection and Employment of

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय वानिकी अनुसंधान एवं शिक्षा परिषद Indian Council of Forestry Research & Education ভাক্তাৰ-ভথ কেবিছে, ইম্বাস্ক্র-248006 P.O.-New Forest, Dehradun-248008

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Consultants Under IBRD Loans and IDA Credits & Grants by World Bank Borrowers January 2011 Revised July 2014 ("Procurement Regulations"), which can be found at the following website: www.worldbank.org

This RFP includes the following documents:

Section 1 – Request for Proposals Letter

Section 2 -Instruction to Consultants and Data Sheet

Section 3 - Technical Proposal

Section 4 - Financial Proposal

Section 5 – Eligible Countries

Section 6 - Fraud and Corruption

Section 7 - Terms of Reference

- 5. "Attention is drawn to the Procurement Regulations requiring the Borrower to disclose information on the successful Consultant's beneficial ownership, as part of the Contract Award Notice, using the Beneficial Ownership Disclosure Form as included in the Request for Proposals."
- 6. Details on the proposal's submission date, time and address are provided in ITC 17.7 and ITC 17.9.

Yours sincerely,

Project Director

Ecosystem Services Improvement Project

Indian Council for Forestry Research and Education

P.O. New Forest, Dehradun, Uttrakhand-248006 (INDIA)

Tel: +91-135-2224836, 2224803, 2224823, Tele Fax: +91-135-2750296

Email: projectdirectoresip@gmail.com

Website: www.icfre.gov.in

र्ड एस.आई.पी./ESIP भारतीय वालिकी अनुसंध्य एवं शिक्षा परिषद Indian Council of Forestry Research & Education

डाकपर-न्यू फॉरेस्ट, देहरादून-248006 P.O.-New Forest, Dehradun-248006

### Section 2. Instructions to Consultants and Data Sheet Instructions to Consultants

#### A. General Provisions

#### 1. Definitions

- (a) "Affiliate(s)" means an individual or an entity that directly or indirectly controls, is controlled by, or is under common control with the Consultant.
- (b) "Applicable Law" means the laws and any other instruments having the force of law in the Client's country, or in such other country as may be specified in the Data Sheet, as they may be issued and in force from time to time.
- (c) "Bank" means the International Bank for Reconstruction and Development (IBRD) or the International Development Association (IDA).
- (d) "Borrower" means the Government, Government agency or other entity that signs the [loan/financing/grant<sup>1</sup>] agreement with the Bank.
- (e) "Client" means the implementing agency that signs the Contract for the Services with the selected Consultant.
- (f)"Consultant" means a legally-established professional or an entity that may provide or provides the Services to the Client under the Contract.
- (g) "Contract" means a legally binding written agreement signed between the Client and the Consultant and includes all the attached documents listed in its Clause 1 (the General Conditions of Contract (GCC), the Special Conditions of Contract (SCC), and the Appendices).
- (h) "Data Sheet" means an integral part of the Instructions to Consultants (ITC) Section 2 that is used to reflect specific country and assignment conditions to supplement, but not to over-write, the provisions of the ITC.
- (i) "Day" means a calendar day, unless otherwise specified as "Business Day". A Business Day is any day that is an official working day of the Borrower. It excludes the Borrower's official public holidays.
- (j) "Experts" means, collectively, Key Experts, Non-Key Experts, or any other personnel of the Consultant, Sub-consultant or Joint Venture member(s).
- (k) "Government" means the government of the Client's country.
- (l) "in writing" means communicated in written form (e.g. by mail, e-mail, fax, including, if specified in the Data Sheet, distributed or received through the electronic-procurement system used by the Client)

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP शास्त्रीय नानिकी अनुसंदास एवं शिक्षा परिषद Indian Gounch of Porestry Research & Education स्टिन्स-स्त्र करिन्द, देवस्थान-248006 F.O.-New Porest, Denradun-248006

<sup>[&</sup>quot;loan agreement" term is used for IBRD loans; "financing agreement" is used for IDA credits; and "grant agreement" is used for Recipient-Executed Trust Funds administered by IBRD or IDA]

with proof of receipt;

- (m) "Joint Venture (JV)" means an association with or without a legal personality distinct from that of its members, of more than one Consultant where one member has the authority to conduct all business for and on behalf of any and all the members of the JV, and where the members of the JV are jointly and severally liable to the Client for the performance of the Contract.
- (n) "Key Expert(s)" means an individual professional whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract and whose CV is taken into account in the technical evaluation of the Consultant's proposal.
- (o) "ITC" (this Section 2 of the RFP) mean the Instructions to Consultants that provides the shortlisted Consultants with all information needed to prepare their Proposals.
- (p) "Non-Key Expert(s)" means an individual professional provided by the Consultant or its Subconsultant and who is assigned to perform the Services or any part thereof under the Contract and whose CVs are not evaluated individually.
- (q) "Proposal" means the Technical Proposal and the Financial Proposal of the Consultant.
- (r) "RFP" means the Request for Proposals to be prepared by the Client for the selection of Consultants, based on the SPD - RFP.
- (s) "SPD RFP" means the Standard Procurement Document -Request for Proposals, which must be used by the Client as the basis for the preparation of the RFP.
- (t) "Services" means the work to be performed by the Consultant pursuant to the Contract.
- (u) "Sub-consultant" means an entity to whom the Consultant intends to subcontract any part of the Services while the Consultant remains responsible to the Client during the whole performance of the Contract.
- (v) "Terms of Reference (TORs)" (this Section 7 of the RFP) means the Terms of Reference that explains the objectives, scope of work, activities, and tasks to be performed, respective responsibilities of the Client and the Consultant, and expected results and deliverables of the assignment.
- (w) "ESHS" means environmental, social (including sexual exploitation and abuse (SEA) and gender-based violence (GBV)), health and safety.
- 2.1 The Client named in the Data Sheet intends to select a

2. Introduction

ত্রিবাক/Project Director

ই.ডেন.আই.ঘী./ESIP

মাহরীয় বারিকী প্রকাশন তব হিলো ঘহিলর

Indian Council of Forestry Research & Education

হাক্তম্য-ন্যু জাইন্ডে, বিহুয়েন-248006

P.O.-New Forest, Dehradun-248006

- Consultant from those listed in the Request for Proposals (RFP), in accordance with the method of selection specified in the Data Sheet.
- 2.2 The shortlisted Consultants are invited to submit a Technical Proposal and a Financial Proposal, or a Technical Proposal only, as specified in the Data Sheet, for consulting services required for the assignment named in the Data Sheet. The Proposal will be the basis for negotiating and ultimately signing the Contract with the selected Consultant.
- 2.3 The Consultants should familiarize themselves with the local conditions and take them into account in preparing their Proposals; including attending a pre-proposal conference if one is specified in the Data Sheet. Attending any such pre-proposal conference is optional and is at the Consultants' expense.
- 2.4 The Client will timely provide, at no cost to the Consultants, the inputs, relevant project data, and reports required for the preparation of the Consultant's Proposal as specified in the Data Sheet.
- 3.1 The Consultant is required to provide professional, objective, and impartial advice, at all times holding the Client's interests paramount, strictly avoiding conflicts with other assignments or its own corporate interests, and acting without any consideration for future work.
- 3.2 The Consultant has an obligation to disclose to the Client any situation of actual or potential conflict that impacts its capacity to serve the best interest of its Client. Failure to disclose such situations may lead to the disqualification of the Consultant or the termination of its Contract and/or sanctions by the Bank.
  - 3.2.1 Without limitation on the generality of the foregoing, the Consultant shall not be hired under the circumstances set forth below:
  - Conflict between consulting activities (i) procurement of goods, works or non-consulting services: a firm that has been engaged by the Client to provide goods, works, or non-consulting services for a project, or any of its Affiliates, shall be disqualified from providing consulting services resulting from or directly related to those goods, works, or non-consulting services. Conversely, a firm hired to provide consulting services for the preparation or implementation of a project, or any of its Affiliates, shall be disqualified from subsequently providing goods or works or non-consulting services resulting from or directly related to the consulting services for such preparation or implementation.
  - (ii) Conflict among consulting assignments: A
    Consultant (including its Experts and Sub-

3. Conflict of Interest

a. Conflicting Activities

b. Conflicting Assignments

> परियोजना निदेशक/Project Difector ई.एस.आई.पी./ESIP भारतीय राजिकी अनुसंद्यान एवं शिक्षा परिषद Inc. (1986) परिषद (1986) परिषद

## c. Conflicting Relationships

- consultants) or any of its Affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the Consultant for the same or for another Client.
- (iii) Relationship with the Client's staff: a Consultant (including its Experts and Sub-consultants) that has a close business or family relationship with a professional staff of the Borrower (or of the Client, or of implementing agency, or of a recipient of a part of the Bank's financing)who are directly or indirectly involved in any part of (i) the preparation of the Terms of Reference for the assignment, (ii) the selection process for the Contract, or (iii) the supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from this relationship has been resolved in a manner acceptable to the Bank throughout the selection process and the execution of the Contract.

# 4. Unfair Competitive Advantage

4.1 Fairness and transparency in the selection process require that the Consultants or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to the assignment in question. To that end, the Client shall indicate in the Data Sheet and make available to all shortlisted Consultants together with this RFP all information that would in that respect give such Consultant any unfair competitive advantage over competing Consultants.

# 5. Fraud and Corruption

- 5.1 The Bank requires compliance with the Bank's Anti-Corruption Guidelines and its prevailing sanctions policies and procedures as set forth in the WBG's Sanctions Framework, as set forth in Section 6.
- 5.2 In further pursuance of this policy, Consultants shall permit and shall cause their agents (where declared or not), subcontractors, sub-consultants, service providers, suppliers, and their personnel, to permit the Bank to inspect all accounts, records and other documents relating to any shortlisting process, Proposal submission, and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.
- 6.1 The Bank permits consultants (individuals and firms, including Joint Ventures and their individual members) from all countries to offer consulting services for Bankfinanced projects.
- 6.2 Furthermore, it is the Consultant's responsibility to ensure that its Experts, joint venture members, Sub-consultants, agents (declared or not), sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by the Bank in the applicable Procurement Regulations.

#### 6. Eligibility

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय वालिकी अनुसंधान एवं शिक्षा परिषद Indian Council of Forestry Research & Education डाकार-च्यू फॉरेस्ट, देहराहूब-248006 P.O.-New Forest, Dehradun-248006

#### a. Sanctions

- 6.3 As an exception to the foregoing 6.1 and ITC 6.2 above:
- 6.3.1 A Consultant that has been sanctioned by the Bank, pursuant to the Bank's Anti-Corruption Guidelines and in accordance with its prevailing sanctions policies and procedures as set forth in the WBG's Sanctions Framework as described in Section VI, Fraud and Corruption, paragraph 2.2 d., shall be ineligible to be shortlisted for, submit proposals for, or be awarded a Bank-financed contract or benefit from a Bank-financed contract, financially or otherwise, during such period of time as the Bank shall have determined. The list of debarred firms and individuals is available at the electronic address specified in the PDS.

#### b. Prohibitions

- 6.3.2 Firms and individuals of a country or goods manufactured in a country may be ineligible if so indicated in Section 5 (Eligible Countries) and:
  - (a) as a matter of law or official regulations, the Borrower's country prohibits commercial relations with that country, provided that the Bank is satisfied that such exclusion does not preclude effective competition for the provision of Services required; or
  - (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the Borrower's Country prohibits any import of goods from that country or any payments to any country, person, or entity in that country.

# c. Restrictions for State-Owned Enterprises

6.3.3 State-owned enterprises or institutions in the Borrower's country may be eligible to compete and be awarded a contract only if they can establish, in a manner acceptable to the Bank, that they: (i) are legally and financially autonomous, (ii) operate under commercial law, and (iii) are not under supervision of the Client.

# d. Restrictions for Public Employees

- 6.3.4 Government officials and civil servants of the Borrower's country are not eligible to be included as Experts, individuals, or members of a team of Experts in the Consultant's Proposal unless:
  - (i) the services of the government official or civil servant are of a unique and exceptional nature, or their participation is critical to project implementation; and
  - (ii) their hiring would not create a conflict of interest, including any conflict with employment or other laws, regulations, or policies of the Borrower.

e. Borrower Debarment 6.3.5 A firm that is under a sanction of debarment by the Borrower from being awarded a contract is eligible

परियोजना निदेशक /Project Director ई.एस.आई.पी./ESIP शास्त्रीय वानिकी अनुसंधान एवं शिशा परिषद Indian Council of Porestry Research & Education हालास-न्यू करिस्ट, बेहराहूब-248006 P.O.-Berr Porest, Dehradun-248006 to participate in this procurement, unless the Bank, at the Borrower's request, is satisfied that the debarment; (a) relates to fraud or corruption, and (b) followed a judicial or administrative proceeding that afforded the firm adequate due process.

#### **B.** Preparation of Proposals

- 7. General Considerations
- 7.1 In preparing the Proposal, the Consultant is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.
- 8. Cost of Preparation of Proposal
- 8.1 The Consultant shall bear all costs associated with the preparation and submission of its Proposal, and the Client shall not be responsible or liable for those costs, regardless of the conduct or outcome of the selection process. The Client is not bound to accept any proposal, and reserves the right to annul the selection process at any time prior to Contract award, without thereby incurring any liability to the Consultant.
- 9. Language
- 9.1 The Proposal, as well as all correspondence and documents relating to the Proposal exchanged between the Consultant and the Client shall be written in the language(s) specified in the Data Sheet.
- 10. Documents Comprising the Proposal
- 10.1 The Proposal shall comprise the documents and forms listed in the Data Sheet.
- 10.2 If specified in the Data Sheet, the Consultant shall include a statement of an undertaking of the Consultant to observe, in competing for and executing a contract, the Client country's laws against fraud and corruption (including bribery).
- 10.3 The Consultant shall furnish information on commissions, gratuities, and fees, if any, paid or to be paid to agents or any other party relating to this Proposal and, if awarded, Contract execution, as requested in the Financial Proposal submission form (Section 4).
- 11. Only One Proposal
- 11.1 The Consultant (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture in another Proposal. If a Consultant, including any Joint Venture member, submits or participates in more than one proposal, all such proposals shall be disqualified and rejected. This does not, however, preclude Subconsultant, or the Consultant's staff from participating as Key Experts and Non-Key Experts in more than one Proposal when circumstances justify and if stated in the Data Sheet.
- 12. Proposal Validity
- 12.1 The Data Sheet indicates the period during which the Consultant's Proposal must remain valid after the Proposal submission deadline.
- 12.2 During this period, the Consultant shall maintain its

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय वानिकी अनुसंधान एवं शिक्षा परिषद Indian Council of Forestry Research & Education

डाडघर-व्यू फॉरेस्ट, देहराद्व-248006 P.O.-New Forest, Dehradun-248006 10

- original Proposal without any change, including the availability of the Key Experts, the proposed rates and the total price.
- 12.3 If it is established that any Key Expert nominated in the Consultant's Proposal was not available at the time of Proposal submission or was included in the Proposal without his/her confirmation, such Proposal shall be disqualified and rejected for further evaluation, and may be subject to sanctions in accordance with ITC 5.

### a. Extension of Validity Period

- 12.4 The Client will make its best effort to complete the negotiations and award the contract within the proposal's validity period. However, should the need arise, the Client may request, in writing, all Consultants who submitted Proposals prior to the submission deadline to extend the Proposals' validity.
- 12.5 If the Consultant agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal and with the confirmation of the availability of the Key Experts, except as provided in ITC 12.7.
- 12.6 The Consultant has the right to refuse to extend the validity of its Proposal in which case such Proposal will not be further evaluated.

# b. Substitution of Key Experts at Validity Extension

- 12.7 If any of the Key Experts become unavailable for the extended validity period, the Consultant shall seek to substitute another Key Expert. The Consultant shall provide a written adequate justification and evidence satisfactory to the Client together with the substitution request. In such case, a substitute Key Expert shall have equal or better qualifications and experience than those of the originally proposed Key Expert. The technical evaluation score, however, will remain to be based on the evaluation of the CV of the original Key Expert.
- 12.8 If the Consultant fails to provide a substitute Key Expert with equal or better qualifications, or if the provided reasons for the replacement or justification are unacceptable to the Client, such Proposal will be rejected with the prior Bank's no objection.
- 12.9 The Consultant shall not subcontract the whole of the Services.
- 13.1 The Consultant may request a clarification of any part of the RFP during the period indicated in the Data Sheet before the Proposals' submission deadline. Any request for clarification must be sent in writing, or by standard electronic means, to the Client's address indicated in the Data Sheet. The Client will respond in writing, or by standard electronic means, and will send written copies of the response (including an explanation of the query but without identifying its source) to all shortlisted Consultants. Should the Client deem it necessary to amend

c. Sub-Contracting 13. Clarification and Amendment of RFP

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP मारतीय वानिकी अनुसंधान एवं शिक्षा परिषद Indian Council of Forestry Research & Education हाकबर-व्य फॉरेस्ट, देहराइम-248006 F.O.-New Forest, Denradun-248006 the RFP as a result of a clarification, it shall do so following the procedure described below:

- 13.1.1 At any time before the proposal submission deadline, the Client may amend the RFP by issuing an amendment in writing or by standard electronic means. The amendment shall be sent to all shortlisted Consultants and will be binding on them. The shortlisted Consultants shall acknowledge receipt of all amendments in writing.
- 13.1.2 If the amendment is substantial, the Client may extend the proposal submission deadline to give the shortlisted Consultants reasonable time to take an amendment into account in their Proposals.
- 13.2 The Consultant may submit a modified Proposal or a modification to any part of it at any time prior to the proposal submission deadline. No modifications to the Technical or Financial Proposal shall be accepted after the deadline.
- 14.1 While preparing the Proposal, the Consultant must give particular attention to the following:
  - 14.1.1 If a shortlisted Consultant considers that it may enhance its expertise for the assignment by associating with other consultants in the form of a Joint Venture or as Sub-consultants, it may do so with either (a) non-shortlisted Consultant(s), or (b) shortlisted Consultants if permitted in the Data Sheet. In all such cases a shortlisted Consultant must obtain the written approval of the Client prior to the submission of the Proposal. When associating with non-shortlisted firms in the form of a joint venture or a sub-consultancy, the shortlisted Consultant shall be a lead member. If shortlisted Consultants associate with each other, any of them can be a lead member.
  - 14.1.2 The Client may indicate in the Data Sheet the estimated Key Experts' time input (expressed in person-month) or the Client's estimated total cost of the assignment, but not both. This estimate is indicative and the Proposal shall be based on the Consultant's own estimates for the same.
  - 14.1.3 If stated in the Data Sheet, the Consultant shall include in its Proposal at least the same time input (in the same unit as indicated in the Data Sheet) of Key Experts, failing which the Financial Proposal will be adjusted for the purpose of comparison of proposals and decision for award in accordance with the procedure in the Data Sheet.
  - 14.1.4 For assignments under the Fixed-Budget selection method, the estimated Key Experts' time input is

14. Preparation of Proposals Specific Considerations

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय वानिकी अनुसंकान एवं शिक्षा परिषद् Indian Council of Forestry Research & Education हाकार-व्य फरिस्ट, देहराहून-248006 P.O.-New Forest, Dehradim-248006 not disclosed. Total available budget, with an indication whether it is inclusive or exclusive of taxes, is given in the Data Sheet, and the Financial Proposal shall not exceed this budget.

## 15. Technical Proposal Format and Content

- 15.1 The Technical Proposal shall be prepared using the Standard Forms provided in Section 3 of the RFP and shall comprise the documents listed in the Data Sheet. The Technical Proposal shall not include any financial information. A Technical Proposal containing material financial information shall be declared non-responsive.
  - 15.1.1 Consultant shall not propose alternative Key Experts. Only one CV shall be submitted for each Key Expert position. Failure to comply with this requirement will make the Proposal non-responsive.
- 15.2 Depending on the nature of the assignment, the Consultant is required to submit a Full Technical Proposal (FTP), or a Simplified Technical Proposal (STP) as indicated in the Data Sheet and using the Standard Forms provided in Section 3 of the RFP.

# 16. Financial Proposal

16.1 The Financial Proposal shall be prepared using the Standard Forms provided in Section 4 of the RFP. It shall list all costs associated with the assignment, including (a) remuneration for Key Experts and Non-Key Experts, (b)reimbursable expenses indicated in the Data Sheet.

## a. Price Adjustment

16.2 For assignments with a duration exceeding 18 months, a price adjustment provision for foreign and/or local inflation for remuneration rates applies if so stated in the Data Sheet.

#### b. Taxes

16.3 The Consultant and its Sub-consultants and Experts are responsible for meeting all tax liabilities arising out of the Contract unless stated otherwise in the Data Sheet. Information on taxes in the Client's country is provided in the Data Sheet.

# c. Currency of Proposal

- 16.4 The Consultant may express the price for its Services in the currency or currencies as stated in the Data Sheet. If indicated in the Data Sheet, the portion of the price representing local cost shall be stated in the national currency.
- d. Currency of Payment
- 16.5 Payment under the Contract shall be made in the currency or currencies in which the payment is requested in the Proposal.

#### C. Submission, Opening and Evaluation

- 17. Submission, Sealing, and Marking of Proposals
- 17.1 The Consultant shall submit online a signed and complete Proposal comprising the documents and forms in accordance with ITC 10 (Documents Comprising Proposal). Consultants shall mark as "CONFIDENTIAL" information in their Proposals which is confidential to their business. This may include proprietary information,

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- trade secrets or commercial or financially sensitive information. The submission of Proposals shall be done electronically through e-portal of Ministry of Environment, Forest and Climate Change (MoEFCC).
- 17.2 An authorized representative of the Consultant shall sign the original submission letters in the required format for both the Technical Proposal and, if applicable, the Financial Proposal and shall initial all pages of both. The authorization shall be in the form of a written power of attorney attached to the Technical Proposal.
- 17.3 A Proposal submitted by a Joint Venture shall be signed by all members so as to be legally binding on all members, or by an authorized representative who has a written power of attorney signed by each member's authorized representative.
- 17.4 Any modifications, revisions, interlineations, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Proposal.
- 17.5 The signed Proposal shall be marked "ORIGINAL", and its copies marked "COPY" as appropriate. The number of copies is indicated in the Data Sheet. All copies shall be made from the signed original. If there are discrepancies between the original and the copies, the original shall prevail.
- 18.1 From the time the Proposals are opened to the time the Contract is awarded, the Consultant should not contact the Client on any matter related to its Technical and/or Financial Proposal. Information relating to the evaluation of Proposals and award recommendations shall not be disclosed to the Consultants who submitted the Proposals or to any other party not officially concerned with the process, until the Notification of Intention to Award the Contract. Exceptions to this ITC are where the Client notifies Consultants of the results of the evaluation of the Technical Proposals.
- 18.2 Any attempt by shortlisted Consultants or anyone on behalf of the Consultant to influence improperly the Client in the evaluation of the Proposals or Contract award decisions may result in the rejection of its Proposal, and may be subject to the application of prevailing Bank's sanctions procedures.
- 18.3 Notwithstanding the above provisions, from the time of the Proposals' opening to the time of Contract award publication, if a Consultant wishes to contact the Client or the Bank on any matter related to the selection process, it shall do so only in writing.
- 19.1 The Client's evaluation committee shall conduct the opening of the Technical Proposals in the presence of the shortlisted Consultants' authorized representatives who choose to attend (in person, or online if this option is

18. Confidentiality

19. Opening of Technical Proposals

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- offered in the Data Sheet). The opening date, time and the address are stated in the Data Sheet. The Financial Proposal shall remain sealed and shall be securely stored with a reputable public auditor or independent authority until they are opened in accordance with ITC 23.
- 19.2 At the opening of the Technical Proposals the following shall be read out: (i) the name and the country of the Consultant or, in case of a Joint Venture, the name of the Joint Venture, the name of the lead member and the names and the countries of all members; (ii) the presence or absence of a duly sealed envelope with the Financial Proposal; (iii) any modifications to the Proposal submitted prior to proposal submission deadline; and (iv) any other information deemed appropriate or as indicated in the Data Sheet.

#### 20. Proposals Evaluation

- 20.1 Subject to provision of ITC 15.1, the evaluators of the Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded and the Bank issues its "no objection", if applicable.
- 20.2 The Consultant is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under ITC 12.7. While evaluating the Proposals, the Client will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.
- 21.1 The Client's evaluation committee shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and the RFP, applying the evaluation criteria, sub-criteria, and point system specified in the Data Sheet. Each responsive Proposal will be given a technical score. A Proposal shall be rejected at this stage if it does not respond to important aspects of the RFP or if it fails to achieve the minimum technical score indicated in the Data Sheet.

# 22. Financial Proposals for QBS

21. Evaluation of

**Technical** 

**Proposals** 

- 22.1 Following the ranking of the Technical Proposals, when the selection is based on quality only (QBS), the top-ranked Consultant is invited to negotiate the Contract.
- 22.2 If Financial Proposals were invited together with the Technical Proposals, only the Financial Proposal of the technically top-ranked Consultant is opened by the Client's evaluation committee. All other Financial Proposals are returned unopened after the Contract negotiations are successfully concluded and the Contract is signed.
- 23. Public Opening of Financial After the technical evaluation is completed and the Bank has issued its no objection (if applicable), the Client shall notify those Consultants whose Proposals were considered non-responsive to the RFP and TOR or did not meet the minimum qualifying technical score, advising them the following:

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भारतीय वाशिको अनुसंधान एवं शिक्षा परिषद Indian Council of Forestry Research & Education हाकार-व्य फॉरेस्ट, वेल्साइय-248006 P.O.-New Porest, Delucation-248006

- (i) their Proposal was not responsive to the RFP and TOR or did not meet the minimum qualifying technical score;
- (ii) provide information relating to the Consultant's overall technical score, as well as scores obtained for each criterion and sub-criterion;
- (iii) their Financial Proposals will be returned unopened after completing the selection process and Contract signing; and
- (iv) notify them of the date, time and location of the public opening of the Financial Proposals and invite them to attend.
- 23.2 The Client shall simultaneously notify in writing those Consultants whose Proposals were considered responsive to the RFP and TOR, and that have achieved the minimum qualifying technical score, advising them the following:
  - (i) their Proposal was responsive to the RFP and TOR and met the minimum qualifying technical score:
  - (ii) provide information relating to the Consultant's overall technical score, as well as scores obtained for each criterion and sub-criterion;
  - (iii) their Financial Proposal will be opened at the public opening of Financial Proposals; and
  - (iv) notify them of the date, time and location of the public opening and invite them for the opening of the Financial Proposals.
- 23.3 The opening date should allow the Consultants sufficient time to make arrangements for attending the opening and shall be no less than seven (7) Business Days from the date of notification of the results of the technical evaluation, described in ITC 23.1 and 23.2.
- 23.4 The Consultant's attendance at the opening of the Financial Proposals (in person, or online if such option is indicated in the Data Sheet) is optional and is at the Consultant's choice.
- 23.5 The Financial Proposals shall be opened publicly by the Client's evaluation committee in the presence of the representatives of the Consultants and anyone else who chooses to attend. Any interested party who wishes to attend this public opening should contact the client as indicated in the Data Sheet. Alternatively, a notice of the public opening of Financial Proposals may be published on the Client's website, if available. At the opening, the names of the Consultants, and the overall technical scores, including the break-down by criterion, shall be read aloud. The Financial Proposals will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall be then opened, and the total prices read aloud and recorded. Copies of the record shall

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# 24. Correction of Errors

24.1 Activities and items described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, and no corrections are made to the Financial Proposal.

#### a. Time-Based Contracts

24.1.1 If a Time-Based contract form is included in the RFP, the Client's evaluation committee will (a) correct any computational or arithmetical errors, and (b) adjust the prices if they fail to reflect all inputs included for the respective activities or items included in the Technical Proposal. In case of discrepancy between (i) a partial amount (sub-total) and the total amount, or (ii) between the amount derived by multiplication of unit price with quantity and the total price, or (iii) between words and figures, the former will prevail. In case of discrepancy between the Technical and Financial Proposals in indicating quantities of input, the Technical Proposal prevails and the Client's evaluation committee shall correct the quantification indicated in the Financial Proposal so as to make it consistent with that indicated in the Technical Proposal, apply the relevant unit price included in the Financial Proposal to the corrected quantity, and correct the total Proposal cost.

### b. Lump-Sum Contracts

24.1.2 If a Lump-Sum contract form is included in the RFP, the Consultant is deemed to have included all prices in the Financial Proposal, so neither arithmetical corrections nor price adjustments shall be made. The total price, net of taxes understood as per ITC 25, specified in the Financial Proposal (Form FIN-1) shall be considered as the offered price. Where there is a discrepancy between the amount in words and the amount figures, the amount in words shall prevail.

#### 25. Taxes

25.1 The Client's evaluation of the Consultant's Financial Proposal shall exclude taxes and duties in the Client's country in accordance with the instructions in the Data Sheet.

# 26. Conversion to Single Currency

26.1 For the evaluation purposes, prices shall be converted to a single currency using the selling rates of exchange, source and date indicated in the Data Sheet.

# 27. Combined Quality and Cost Evaluation a. Quality and Cost-Based Selection (QCBS)

27.1 In the case of QCBS, the total score is calculated by weighting the technical and financial scores and adding them as per the formula and instructions in the Data Sheet. The Consultant with the Most Advantageous Proposal, which is the Proposal that achieves the highest combined technical and financial scores, will be invited

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## b. Fixed-Budget Selection (FBS)

- 27.2 In the case of FBS, those Proposals that exceed the budget indicated in ITC 14.1.4 of the Data Sheet shall be rejected.
- 27.3 The Client will select the Consultant with the Most Advantageous Proposal, which is the highest-ranked Technical Proposal that does not exceed the budget indicated in the RFP, and invite such Consultant to negotiate the Contract.

#### c. Least-Cost Selection

27.4 In the case of Least-Cost Selection (LCS), the Client will select the Consultant with the Most Advantageous Proposal, which is the Proposal with the lowest evaluated total price among those Proposals that achieved the minimum qualifying technical score, and invite such a Consultant to negotiate the Contract.

#### D. Negotiations and Award

# 28. Negotiations

- 28.1 The negotiations will be held at the date and address indicated in the Data Sheet with the Consultant's representative(s) who must have written power of attorney to negotiate and sign a Contract on behalf of the Consultant.
- 28.2 The Client shall prepare minutes of negotiations that are signed by the Client and the Consultant's authorized representative.

# a. Availability of Key Experts

- 28.3 The invited Consultant shall confirm the availability of all Key Experts included in the Proposal as a pre-requisite to the negotiations, or, if applicable, a replacement in accordance with ITC 12. Failure to confirm the Key Experts' availability may result in the rejection of the Consultant's Proposal and the Client proceeding to negotiate the Contract with the next-ranked Consultant.
- 28.4 Notwithstanding the above, the substitution of Key Experts at the negotiations may be considered if due solely to circumstances outside the reasonable control of and not foreseeable by the Consultant, including but not limited to death or medical incapacity. In such case, the Consultant shall offer a substitute Key Expert within the period of time specified in the letter of invitation to negotiate the Contract, who shall have equivalent or better qualifications and experience than the original candidate.

# b. Technical Negotiations

- 28.5 The negotiations include discussions of the Terms of Reference (TORs), the proposed methodology, the Client's inputs, the special conditions of the Contract, and finalizing the "Description of Services" part of the Contract. These discussions shall not substantially alter the original scope of services under the TOR or the terms of the contract, lest the quality of the final product, its price, or the relevance of the initial evaluation be affected.
- 28.6 The negotiations include the clarification of the

c. Financial

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#### **Negotiations**

- Consultant's tax liability in the Client's country and how it should be reflected in the Contract.
- 28.7 If the selection method included cost as a factor in the evaluation, the total price stated in the Financial Proposal for a Lump-Sum contract shall not be negotiated.
- 28.8 In the case of a Time-Based contract, unit rates negotiations shall not take place, except when the offered Key Experts and Non-Key Experts' remuneration rates are much higher than the typically charged rates by consultants in similar contracts. In such case, the Client may ask for clarifications and, if the fees are very high, ask to change the rates after consultation with the Bank. The format for (i) providing information on remuneration rates in the case of Quality Based Selection; and (ii) clarifying remuneration rates' structure under this Clause, is provided in Appendix A to the Financial Form FIN-3: Financial Negotiations Breakdown of Remuneration Rates.

## 29. Conclusion of Negotiations

- 29.1 The negotiations are concluded with a review of the finalized draft Contract, which then shall be initialed by the Client and the Consultant's authorized representative.
- 29.2 If the negotiations fail, the Client shall inform the Consultant in writing of all pending issues and disagreements and provide a final opportunity to the Consultant to respond. If disagreement persists, the Client shall terminate the negotiations informing the Consultant of the reasons for doing so. After having obtained the Bank's no objection, the Client will invite the next-ranked Consultant to negotiate a Contract. Once the Client commences negotiations with the next-ranked Consultant, the Client shall not reopen the earlier negotiations.

#### 30. Standstill Period

30.1 The Contract shall not be awarded earlier than the expiry of the Standstill Period. The Standstill Period shall be ten (10) Business Days unless extended in accordance with ITC33. The Standstill Period commences the day after the date the Client has transmitted to each Consultant (that has not already been notified that it has been unsuccessful) the Notification of Intention to Award the Contract. Where only one Proposal is submitted, or if this contract is in response to an emergency situation recognized by the Bank, the Standstill Period shall not apply.

# 31. Notification of Intention to Award

- 31.1 The Client shall send to each Consultant (that has not already been notified that it has been unsuccessful) the Notification of Intention to Award the Contract to the successful Consultant. The Notification of Intention to Award shall contain, at a minimum, the following information:
  - (a) the name and address of the Consultant with whom the client successfully negotiated a contract;
  - (b) the contract price of the successful Proposal;
  - (c) the names of all Consultants included in the short

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- list, indicating those that submitted Proposals;
- (d) where the selection method requires, the price offered by each Consultant as read out and as evaluated;
- (e) the overall technical scores and scores assigned for each criterion and sub-criterion to each Consultant;
- (f) the final combined scores and the final ranking of the Consultants;
- (g) a statement of the reason(s) why the recipient's Proposal was unsuccessful, unless the combined score in (f) above already reveals the reason;
- (h) the expiry date of the Standstill Period; and
- (i) instructions on how to request a debriefing and/or submit a complaint during the Standstill Period.

# 32. Notification of Award

32.1 Upon expiry of the Standstill Period, specified in ITC 30.1 or any extension thereof, and upon satisfactorily addressing any complaint that has been filed within the Standstill Period, the Client shall, send a notification of award to the successful Consultant, confirming the Client's intention to award the Contract to the successful Consultant and requesting the successful Consultant to sign and return the draft negotiated Contract within eight (8) Business Days from the date of receipt of such notification. If specified in the Data Sheet, the client shall simultaneously request the successful Consultant to submit, within eight (8) Business Days, the Beneficial Ownership Disclosure Form.

## **Contract Award Notice**

Within ten (10) Business Days from the date of notification of award such request, the Client shall publish the Contract Award Notice which shall contain, at a minimum, the following information:

- (a) name and address of the Client;
- (b) name and reference number of the contract being awarded, and the selection method used;
- (c) names of the consultants that submitted proposals, and their proposal prices as read out at financial proposal opening, and as evaluated;
- (d) names of all Consultants whose Proposals were rejected or were not evaluated, with the reasons therefore;
- (e) the name of the successful consultant, the final total contract price, the contract duration and a summary of its scope; and.
- (f) successful Consultant's Beneficial Ownership Disclosure Form, if specified in Data Sheet ITC 32.1.
- 32.2 The Contract Award Notice shall be published on the Client's website with free access if available, or in at least one newspaper of national circulation in the Client's Country, or in the official gazette. The Client shall also

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# 33. Debriefing by the Client

- 33.1 On receipt of the Client's Notification of Intention to Award referred to in ITC31.1, an unsuccessful Consultant has three (3) Business Days to make a written request to the Client for a debriefing. The Client shall provide a debriefing to all unsuccessful Consultants whose request is received within this deadline.
- 33.2 Where a request for debriefing is received within the deadline, the Client shall provide a debriefing within five (5) Business Days, unless the Client decides, for justifiable reasons, to provide the debriefing outside this timeframe. In that case, the standstill period shall automatically be extended until five (5) Business Days after such debriefing is provided. If more than one debriefing is so delayed, the standstill period shall not end earlier than five (5) Business Days after the last debriefing takes place. The Client shall promptly inform, by the quickest means available, all Consultants of the extended standstill period
- 33.3 Where a request for debriefing is received by the Client later than the three (3)-Business Day deadline, the Client should provide the debriefing as soon as practicable, and normally no later than fifteen (15) Business Days from the date of publication of Public Notice of Award of contract. Requests for debriefing received outside the three (3)-day deadline shall not lead to extension of the standstill period.
- 33.4 Debriefings of unsuccessful Consultants may be done in writing or verbally. The Consultants shall bear their own costs of attending such a debriefing meeting

# 34. Signing of Contract

- 34.1 The Contract shall be signed prior to the expiration of the Proposal Validity Period and promptly after expiry of the Standstill Period, specified in ITC 30.1 or any extension thereof, and upon satisfactorily addressing any complaint that has been filed within the Standstill Period.
- 34.2 The Consultant is expected to commence the assignment on the date and at the location specified in the Data Sheet.
- 35. Procurement Related Complaint
- 35.1 The procedures for making a Procurement-related Complaint are as specified in the Data Sheet.

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### Section 2. Instruction to Consultants

#### E. Data Sheet

ITC Reference	Electronic –Procurement System The electronic-procurement system shall be used to manage this Request for Proposal (RFP) process: http://icfre.gov.in/tenders & https://eprocure.gov.in/epublish/app (for issuing and downloading of RFP for reference only) https://moefcc.euniwizard.com ( for issuing RFP, Submissions of technical and financial Proposals, and Opening of Proposals)			
1 (I)				
2.1	Name of the Client: Indian Council of Forestry Research and Education Method of selection: Quality and Cost Based Selection as per the Procurement Regulations (available on www.worldbank.org)			
2.2	Financial Proposal to be submitted together with Technical Proposal: Yes The name of the assignment is: Developing an online National Reporting Database Portal for Capturing Trends and Status of Key Progress and Performance Indicators on Land Degradation and Desertification			
2.3	A pre-proposal conference will be held: Yes Date of pre-proposal conference:11 October 2019 Time: 11:00 hrs. (11:00 AM) Address: Indian Council of Forestry Research and Education, P.O. New Forest, Dehradun – 248006 (India) Telephone: +91-135-2224803 Facsimile: +91-135-2750296 E-mail: projectdirectoresip@gmail.com Contact person/conference coordinator: Dr. R.S. Rawat, Project Manager, ESIP			
2.4	The Client will provide the following inputs, project data, reports, etc. to facilitate the preparation of the Proposals: N/A (None)			
B. Preparati	on of Proposals			
9.1	This RFP has been issued in the English language. Proposals shall be submitted in English All correspondence exchange shall be in English language.			
10.1	The Proposal shall comprise the following: Technical Proposal:  (1) Power of Attorney to sign the Proposal (2) TECH-1			

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	(3) TECH-2			
	(4) TECH-3 (5) TECH-4 (6) TECH-5 (7) TECH-6			
8	AND Financial Proposal:			
	(1) FIN-1 (2) FIN-2			
10.2	Statement of Undertaking is required Yes We, along with any of our sub-consultants, subcontractors, suppliers, or			
	service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the World Bank Group or a debarment imposed by the World Bank Group in accordance with the Agreement for Mutual Enforcement of Debarment Decisions between the World Bank and other development banks. Further, we are not ineligible under the Client's country laws or official regulations or pursuant to a decision of the United Nations Security Council;			
11.1	Participation of Sub-consultants, Key Experts and Non-Key Experts in more than one Proposal is permissible No			
12.1	Proposals must remain valid for 90 Days			
13.1	Clarifications may be requested no later than10days prior to the submission deadline.  The contact information for requesting clarifications is: Project Director Ecosystem Services Improvement Project Indian Council for Forestry Research and Education			
	P.O. New Forest, Dehradun, Uttrakhand-248006 (INDIA) Tel: +91-135-2224836, 2224803, 2224823, Tele Fax: +91-135-2750296 Email: projectdirectoresip@gmail.com			
14.1.1	Shortlisted Consultants may associate with non-shortlisted consultant(s): Yes			
14.1.2	Not applicable			
14.1.3	The Consultant's Proposal must include the minimum Key Experts' time-input of 35 person-months.  For the evaluation and comparison of Proposals only: if a Proposal includes less than the required minimum time-input, the missing time-input			

	(expressed in person-month) is calculated as follows: The missing time-input is multiplied by the highest remuneration rate for a Key Expert in the Consultant's Proposal and added to the total remuneration amount. Proposals that quoted higher than the required minimum of time- input will not be adjusted.		
14.1.4 and 27.2 use for Fixed Budget method	The total available budget for this Fixed-Budget assignment is: Not Applicable.		
15.2	The format of the Technical Proposal to be submitted is: Full Technical Proposal (FTP) Submission of the Technical Proposal in a wrong format may lead to the Proposal being deemed non-responsive to the RFP requirements.		
16.1	<ul> <li>A sample list is provided below for guidance:</li> <li>(1) cost towards expert charges per person-month</li> <li>(2) cost of travel by the most appropriate means of transport and the most direct practicable route;</li> <li>(3) cost of overheads and office support;</li> <li>(4) communications costs;</li> <li>(5) cost towards organization of national level consultation workshop</li> <li>(6) cost of reports production (including printing) and delivering to the Client;</li> </ul>		
16.3	"Information on the Consultant's tax obligations in the Client's country can be found: As per Government of India norms		
16.4	The Financial Proposal shall be stated in the following currencies:  Consultant may express the price for their Services in any fully convertible currency, singly or in combination of up to three foreign currencies.  The Financial Proposal should state local costs in the Client's country currency (local currency): Yes		
C. Submission	, Opening and Evaluation		
17.1	The Consultants shall have the option of submitting their Proposals electronically.  The electronic submission procedures shall be:  For electronic submission use the following portal of MoEFCC: https://moefcc.euniwizard.com		
Ah -	Tender Bidding Methodology:  The offer should be submitted through e-tendering mode in the website https://moefcc.euniwizard.com containing two e-proposal viz. Technical and Financial Proposals. The Proposals will be uploaded along with all signed and scanned documents those are required for particular submitting the proposals.		

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	<ol> <li>Broad outline of activities for Bidders prospective:         <ol> <li>Procure a Digital Signing Certificate (DSC).</li> <li>Register on e-wizard portal (https://moefcc.euniwizard.com).</li> <li>View Notice Inviting Tender on e-wizard portal.</li> <li>Download official copy of Request for Proposal Documents from e-wizard portal.</li> <li>Proposal submission on e-wizard portal.</li> <li>Attend Public Online Tender Opening Event on e-wizard portal Opening of Financial-part (Only for Technical Responsive Consultants).</li> </ol> </li> <li>For participating in this tender online, the following instructions need to be read carefully. These instructions are supplemented with more detailed guidelines on the relevant screens of the e-wizard portal.</li> </ol>			
	Digital Certificates: It is mandatory for all the Consultants/s to have Digital Signature Certificate – Signing + Encryption (in the name of person who will sign the Bid) from any of the licensed Certifying Agency (Consultants/s can see the list of licensed CA's from the link www.cca.gov.in) to participate in e- tendering.  Registration:  To participate in the e-procurement, it is mandatory for consultants to get registered in e-tendering portal (https://moefcc.euniwizard.com).			
17.4	The Consultant must submit:  (a) Technical Proposal: one (1) original copy  (b) Financial Proposal: one (1) original.			
17.7 and 17.9	The Proposals must be submitted online no later than: Date: 04 November 2019 Time: 15:00 hrs local time (03:00 PM)			
19.1	An online option of the opening of the Technical Proposals is offered: Yes The opening shall take place at: ICFRE, Dehradun Date: 04 November 2019 Time: 15:00 hrs local time (03:00 PM)			
19.2	In addition, the following information will be read aloud at the opening of the Technical Proposals: $N\!/\!A$			

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय वाजिकी अनुसंकान एवं शिक्षा परिषद Inciden Council of Porestry Research & Education इस्तायर-इस क्रिक्ट, विस्ताल-248006 PsO-New Porest, Dehmann-248006 21.1 Criteria, sub-criteria, and point system for the evaluation of the Full Technical Proposals:

Points

- (i) Specific experience of the Consultant (as a firm) relevant to the Assignment: [0-10]
- (ii) Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):[0-40] [Notes to Consultant: The Client will assess whether the proposed methodology is clear, responds to the TORs, work plan is realistic and implementable; overall team composition is balanced and has an appropriate skill mix; and the work plan has right input of Experts?
- (iii) Key Experts' qualifications and competence for the Assignment: {Notes to Consultant: each position number corresponds to the same for the Key Experts in Form TECH-6 to be prepared by the Consultant}

a) Position K-1: Team Leader

[0-20]

b) Position K-2: Software Expert

[0-15]

c) Position K-4: Network Expert

[0-10]

- d) Position K-5: Natural Resource Management Expert [0-10]
- e) Position K-6: Training Expert

[0-5]

Total points for criterion (iii):

[0-60]

The number of points to be assigned to each of the above positions shall be determined considering the following three sub-criteria and relevant percentage weights:

- 1) General qualifications (general education, training, and experience): 20%
- 2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments):70%
- 3)Relevant experience in the region (administrative system, government organization, etc.): 10 %

Total weight:

100%

(iv) Transfer of knowledge (training) program (relevance of approach and methodology):

Total points for criterion (iv):

[0-10]

(v) Participation by nationals among proposed Key Experts [0-10][not to exceed 10 points] [Sub-criteria shall not be provided. Calculated as a ratio of the national Key Experts' time-input (in person-months) to the total number of Key Experts' time-input (in person-months) in the Consultant's Technical Proposal]

Total points for the five criteria:

100

The minimum technical score (St) required to pass is: 80

#### **Public Opening of Financial Proposals**

23.4

An online option of the opening of the Financial Proposals is offered:

Opening of Financial Proposals shall be done using the e-portal of MoEFCC https://moefcc.euniwizard.com

परियोजना निदेशक/Project Director ई. एस. आई. पी. /ESIP भारतीय वानिकी अनुसंधान एवं शिक्षा परिवद maian council of Forestry Research & Education Publick Forces, Dehra

'in-248006

23.5	Following the completion of the evaluation of the Technical Proposals, the Client will notify all Consultants of the location, date and time of the public opening of Financial Proposals.  Any interested party who wishes to attend this public opening should contact: Project Director, Ecosystem Services Improvement Project, Indian Council for Forestry Research and Education  Tel: +91-135-2224836, 2224803, 2224823, Tele Fax: +91-135-2750296  Email: projectdirectoresip@gmail.com and request to be notified of the location, date and time of the public opening of Financial Proposals. The request should be made before the deadline for submission of Proposals, stated above.			
25.1	For the purpose of the evaluation, the Client will exclude: (a) all local identifiable indirect taxes such as GST or sales tax, excise tax, or similar taxes levied on the contract's invoices; and (b) all additional local indirect tax on the remuneration of services rendered by non-resident experts in the Client's country. If a Contract is awarded, at Contract negotiations, all such taxes will be discussed, finalized (using the itemized list as a guidance but not limiting to it) and added to the Contract amount as a separate line, also indicating which taxes shall be paid by the Consultant and which taxes are withheld and paid by the Client on behalf of the Consultant.			
26.1	The single currency for the conversion of all prices expressed in various currencies into a single one is: Indian National Rupee (INR)  The official source of the selling (exchange) rate is: Reserve Bank of India The date of the exchange rate is: 10 October 2019			
27.1 (QCBS only)	The lowest evaluated Financial Proposal (Fm) is given the maximum financial score (Sf) of 100.  The formula for determining the financial scores (Sf) of all other Proposals is calculated as following:  Sf = 100 x Fm/F, in which "Sf" is the financial score, "Fm" is the lowest price, and "F" the price of the proposal under consideration.  The weights given to the Technical (T) and Financial (P) Proposals are:  T = 0.7 and P = 0.3  Proposals are ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal; P = the weight given to the Financial Proposal; T + P = 1) as following: S = St x T% + Sf x P%.			
	D. Negotiations and Award			

	Indian Council for Forestry Research and Education P.O. New Forest, Dehradun, Uttrakhand-248006 (INDIA)			
32.1	The successful Consultant shall submit the Beneficial Ownership Disclosure Form.			
34.2	Expected date for the commencement of the Services: Date: 01 December 2019			
35.1	The procedures for making a Procurement-related Complaint are detailed in the "Procurement Regulations for IPF Borrowers (Annex III)." If a Consultant wishes to make a Procurement-related Complaint, the Consultant shall submit its complaint following these procedures, In Writing (by the quickest means available, such as by email or fax), to: Sh. S.D. Sharma			
	Project Director			
	Ecosystem Services Improvement Project			
	Indian Council for Forestry Research and Education			
	P.O. New Forest, Dehradun, Uttrakhand-248006 (INDIA)			
	Tel: +91-135-2224836, Tele Fax: +91-135-2757775			
	Email: projectdirectoresip@gmail.com			
	In summary, a Procurement-related Complaint may challenge any of the following:			
	<ol> <li>the terms of this Request for Proposal;</li> <li>the Client's decision to exclude a Consultant from the procurement process prior to the award of contract; and</li> </ol>			
	3. the Client's decision to award the contract.			

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय वानिकी अनुसंधान एवं शिक्षा परिषद Indian Council of Forestry Research & Education डाक्षपर-स्य फॉरेस्ट, देहराजून-248006 P.O.-New Forest, Dehradun-248006

#### **Other General Instructions to Consultants**

- Request for Proposal documents may be downloaded from ICFRE website http://icfre.gov.in and CPP site https://eprocure/gov.in/epublish/app (for reference only) and Request for Proposal documents may be submitted through MoEFCC online portal https://moefcc.euniwizard.com.
- 2. Manual Request for proposal shall not be accepted.
- 3. Request for proposal (RFP) shall be submitted online only at MoEFCC procurement portal https://moefcc.euniwizard.com. Consultants are advised to follow the instructions provided in the Instructions to the Bidder for the esubmission of the bids through the Ministry of Environment, Forest and Climate Change (MoEFCC) portal at https://moefcc.euniwizard.com.
- 4. Hard copies of EMD and RFP Fee or its exemption certificate must reach to the Project Director, Ecosystem Services Improvement Project, Indian Council of Forestry Research and Education, Dehradun, India in the prescribed form on or before the last date/time of online submission of the RFP.
- 5. Consultant who has downloaded the request for proposal from ICFRE website and MoEFCC portal shall not temper/ modify the technical and financial proposal documents in any manner. In case same is found to be tampered/ modified in any manner, RFP shall be completely rejected and EMD shall be forfeited and consultant is liable to be banned for consultancy services with ICFRE in future.
- 6. Request for Proposal Document Fee: Rs.590/-(including GST @18%) in the form of crossed Demand Draft in favour of Account Officer, ICFRE payable at Dehradun, India as a Request for Proposal fee along with the request for proposal documents. Scanned copy of the same should be uploaded in the portal
- 7. Amount of EMD to be deposited: EMD in the form of FDR of INR 4,50,000/- in favour of Account Officer, ICFRE payable at Dehradun, India with minimum Twelve months validity
- 8. Following documents shall be submitted/ uploaded online on https://moefcc.euniwizard.com:
  - a. Signed and scanned copy of PAN card
  - b. Signed and scanned copy of GST certificate, if applicable
  - c. Signed and scanned copy of Audited Balance Sheet
  - d. Signed and scanned copy of affidavit of Partnership Deed, if applicable
  - e. Signed and scanned copy of affidavit on non-judicial stamp paper of INR 10/- by the consultant that it has been never been blacklisted/ debarred/ banned by any Government Departments/ Public Sector, failing which RFP shall be rejected
- 9. No RFP should be withdrawn after the deadline for submission of RFP and before the expiry of the validity period. If consultant withdraws the RFP during this period, it will result in forfeiture of the earnest money furnished by the consultant.
- 10. The RFP should accompany a Demand Draft/FDR of value as indicated in tender as Earnest Money Deposit, payable in favor of the Account Officer, ICFRE which will

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय वानिकी अनुसंकान एवं शिक्षा परिवद Indian Council of Forestry Research & Education हालकार-च्यु कारिस्ट, देहराहुन-248006 P.O.-New Forest, Dehra (m-248006

- be refunded without any interest, if the offer is not accepted. In case of offer is accepted but not honored by the consultant, the Earnest Money Deposit shall be forfeited. The Earnest Money Deposit will also be forfeited, if wrong information is given in the proposal to influence the procurement process.
- 11. Any or all the RFPs can be rejected by Director General, ICFRE without any reason. It cannot be challenged in any court. Disputes if any will be under the jurisdiction of Dehradun Court, Uttarakhand, India.
- 12. In case of any dispute, the Director General, ICFRE shall decide the issue and his decision shall be final and shall be binding to the parties
- 13. No legal proceedings to enforce any claim and no sit arising out of this work contract shall be instituted except under the jurisdiction Dehradun Court, Uttarakhand, India.
- 14. False declarations will be in breach of the code of integrity under rule 175 of General Financial Rules 2017 of the Government of India for which a consultant or its successors can be debarred for up to 2 years as per rule 151 of GFR alongwith such other actions as may be permissible under law
- 15. EMD and RFP document fee should be submitted physically before end date and time of bid submission to the Project Director, ESIP, ICFRE, Dehradun, India otherwise RFP shall be rejected. Hardcopies of technical and financial proposals need not be submitted physically. They need only be submitted online on MoEFCC portal.

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय वार्विकी अनुसंध्यन एवं शिक्षा परिषद Indian Council of Forestry Research & Education डाकबर-स्यू फॉरेस्ट, वेहरादूज-248006 P.O.-New Forest, Dehradun-248006

# Section 3. Technical Proposal – Standard Forms Checklist of Required Forms

FORM DESCRIPTION		Page Limit	
TECH-1	H-1 Technical Proposal Submission Form		
TECH-1 Attachment	If the Proposal is submitted by a joint venture, attach a letter of intent or a copy of an existing agreement	04	
Power of Attorney	No pre-set format/form. In the case of a Joint Venture (JV), several are required: a power of attorney for the authorized representative of each JV member, and a power of attorney for the representative of the lead member to represent all JV members	As required	
TECH-2	Consultant's Organization and Experience	12	
TECH-2A	A. Consultant's Organization	06	
TECH-2B	B. Consultant's Experience	06	
TECH-3	Comments or Suggestions on the Terms of Reference and on Counterpart Staff and Facilities to be provided by the Client	02	
TECH-3A	A. On the Terms of Reference	01	
TECH-3B	B. On the Counterpart Staff and Facilities	01	
TECH-4	Description of the Approach, Methodology, and Work Plan for Performing the Assignment	15	
TECH-5	Work Schedule and Planning for Deliverables	04	
ТЕСН-6	Team Composition, Key Experts Inputs, and attached Curriculum Vitae (CV)		

All pages of the original Technical and Financial Proposal shall be initialed by the same authorized representative of the Consultant who signs the Proposal.

परियोजना निर्देशक/Project Director ई.एस.आई.पी./ESIP भारतीय वाजिकी अनुसंधान परिषद Indian Council of Forestry Research & Education हारावर-नेयु फॉरेस्ट, देहरायुन-248006 P.O.-New Forest, Dehracin-248006

#### **Technical Proposal Submission Form**

{Location, Date}

To: [Name and address of Client]

Dear Sirs:

We, the undersigned, offer to provide the consulting services for 'Developing an online National Reporting Database Portal for Capturing Trends and Status of Key Progress and Performance Indicators on Land Degradation and Desertification' in accordance with your Request for Proposals (RFP) dated 23 September 2019 and our Proposal. "We are hereby submitting our Proposal, which includes this Technical Proposal and a Financial Proposal".

{If the Consultant is a joint venture, insert the following: We are submitting our Proposal a joint venture with: {Insert a list with full name and the legal address of each member, and indicate the lead member}. We have attached a copy {insert: "of our letter of intent to form a joint venture" or, if a JV is already formed, "of the JV agreement"} signed by every participating member, which details the likely legal structure of and the confirmation of joint and severable liability of the members of the said joint venture.

{OR

If the Consultant's Proposal includes Sub-consultants, insert the following: We are submitting our Proposal with the following firms as Sub-consultants: {Insert a list with full name and address of each Sub-consultant.}

#### We hereby declare that:

- (a) All the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification by the Client and/or may be sanctioned by the Bank.
- (b) Our Proposal shall be valid and remain binding upon us for the period of time specified in the Data Sheet, ITC 12.1.
- We have no conflict of interest in accordance with ITC 3. (c)
- We meet the eligibility requirements as stated in ITC 6, and we confirm our (d) understanding of our obligation to abide by the Bank's policy in regard to Fraud and Corruption as per ITC 5.
- We, along with any of our sub-consultants, subcontractors, suppliers, or service providers for any part of the contract, are not subject to, and not परियोजना निदेशक/Project Director

ई.एस.आई.पी./ESIP भारतीय वानिकी अनुसंधान एवं शिक्षा परिषद Indian Council of Forestry Research & Education इक्टियर-व्य फोरेस्ट, देहराइव-248006

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P.O.-New Forest, Dehradun-248006

controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the World Bank Group or a debarment imposed by the World Bank Group in accordance with the Agreement for Mutual Enforcement of Debarment Decisions between the World Bank and other development banks. Further, we are not ineligible under the Client's country laws or official regulations or pursuant to a decision of the United Nations Security Council;

- (f) In competing for (and, if the award is made to us, in executing) the Contract, we undertake to observe the laws against fraud and corruption, including bribery, in force in the country of the Client.
- (g) Except as stated in the Data Sheet, ITC 12.7, we undertake to negotiate a Contract on the basis of the proposed Key Experts. We accept that the substitution of Key Experts for reasons other than those stated in ITC 12 and ITC 28.4 may lead to the termination of Contract negotiations.
- (h) Our Proposal is binding upon us and subject to any modifications resulting from the Contract negotiations.

We undertake, if our Proposal is accepted and the Contract is signed, to initiate the Services related to the assignment no later than the date indicated in ITC 34.2 of the Data Sheet.

We understand that the Client is not bound to accept any Proposal that the Client receives.

We remain,

Yours sincerely,

Signature (of Consultant's authorized representative) {In full and initials}:

Full name:

{insert full name of authorized representative}

Title:

{insert title/position of authorized representative}

Name of Consultant (company's name or JV's name):

Capacity:

{insert the person's capacity to sign for the Consultant}

Address:

{insert the authorized representative's address}

Phone/fax:

{insert the authorized representative's phone and fax number, if

applicable}

Email:

{insert the authorized representative's email address}\_\_\_\_\_

{For a joint venture, either all members shall sign or only the lead member, in which case the power of attorney to sign on behalf of all members shall be attached}

परियोजना निर्देशक/Project Director ई.एस.आई.पी./ESIP

भारतीय वाशिकी अनुसंधान एवं शिक्षा परिषद Indian Council of Forestry Research & Education ভাতনহ-ভব কেবিভ্র, বিচ্ছানুল-248006 P.O.-New Forest, Dehradun-248006

#### Consultant's Organization and Experience

Form TECH-2: a brief description of the Consultant's organization and an outline of the recent experience of the Consultant that is most relevant to the assignment. In the case of a joint venture, information on similar assignments shall be provided for each partner. For each assignment, the outline should indicate the names of the Consultant's Key Experts and Sub-consultants who participated, the duration of the assignment, the contract amount (total and, if it was done in a form of a joint venture or a sub-consultancy, the amount paid to the Consultant), and the Consultant's role/involvement.

#### A - Consultant's Organization

- 1. Provide here a brief description of the background and organization of your company, and in case of a joint venture of each member for this assignment.
- 2. Include organizational chart, a list of Board of Directors, and beneficial ownership. [If required under Data Sheet ITC32.1, the successful Consultant shall provide additional information on beneficial ownership, using the Beneficial Ownership Disclosure Form.]

### B - Consultant's Experience

- 1. List only previous <u>similar</u> assignments successfully completed in the last05years.
- 2. List only those assignments for which the Consultant was legally contracted by the Client as a company or was one of the joint venture members. Assignments completed by the Consultant's individual experts working privately or through other s cannot be claimed as the relevant experience of the Consultant, or that of the Consultant's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Consultant should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by the Client.

Duration	Assignment name/& brief description of main deliverables/outputs	Name of Client & Country of Assignment	Approx. Contract value (in USS/ INR equivalent)/ Amount paid to your firm	Role on the Assignment
{e.g., Jan.2019– Apr.2019}	{e.g., "Improvement quality of": designed master plan for rationalization of; }	{e.g., Ministry of, country}	{e.g., US\$1 /INR 1mill/ US\$0.5 mil/ INR 0.5 mil}	{e.g., Lead partner in a JV A&B&C}

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय गाजिकी अनुसंधान एवं शिक्षा परिषद Indian Council of Forestry Research & Education डाकपर-क्यू फरिस्ट, देशराइन-248006 P.C.-New Forest, Dehradun-248006

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# Comments and Suggestions on the Terms of Reference, Counterpart Staff, and Facilities to be Provided by the Client

Form TECH-3: comments and suggestions on the Terms of Reference that could improve the quality/effectiveness of the assignment; and on requirements for counterpart staff and facilities, which are provided by the Client, including: administrative support, office space, local transportation, equipment, data, etc.

#### A - On the Terms of Reference

{improvements to the Terms of Reference, if any}

#### **B** - On Counterpart Staff and Facilities

{comments on counterpart staff and facilities to be provided by the Client. For example, administrative support, office space, local transportation, equipment, data, background reports, etc., if any}

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP

भारतीय वार्षिकी अनुसंसान एवं शिक्षा परिषद् Indian Council of Forestry Research & Education इस्कार-व्या करिस्ट, देसराइन-248005 P.G.-Niew Forest, Dahradim-248006

# Description of Approach, Methodology, and Work Plan in Responding to the Terms of Reference

Form TECH-4: a description of the approach, methodology and work plan for performing the assignment, including a detailed description of the proposed methodology and staffing for training, if the Terms of Reference specify training as a specific component of the assignment.

Suggested structure of your Technical Proposal:

- a) Technical Approach and Methodology
- b) Work Plan
- c) Organization and Staffing}
- a) <u>Technical Approach and Methodology.</u> {Please explain your understanding of the objectives of the assignment as outlined in the Terms of Reference (TORs), the technical approach, and the methodology you would adopt for implementing the tasks.
- b) <u>Work Plan.</u> {Please outline the plan for the implementation of the main activities/tasks of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the Client), and tentative delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing your understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents (including reports) to be delivered as final output(s) should be included here. The work plan should be consistent with the Work Schedule Form.}
- c) <u>Organization and Staffing.</u> {Please describe the structure and composition of your team, including the list of the Key Experts, Non-Key Experts and relevant technical and administrative support staff.}

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय पानिकी अनुसंधान एवं शिक्षा परिषद् Indian Council of Forestry Research & Education हाकार-क्ष्म करिस्ट, वेह्नास्त-248006 हि.С.-स्टेब्स Forest, Dehra पान-248006

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Form TECH-5

## Work Schedule and planning for deliverables

NT.	Deliverables 1 (D)		Months									
No		1	2	3	4	5	6	7	8			TOTAL
								+30 +				
				1								
							- america					
											1500	
								- /-				
				No.			100.2					
-												
								-				

- 1 List the deliverables with the breakdown for activities required to produce them and other benchmarks such as the Client's approvals. For phased assignments, indicate the activities, delivery of reports, and benchmarks separately for each phase.
- 2 Duration of activities shall be indicated in a form of a bar chart.
- 3. Include a legend, if necessary, to help read the chart.

परियोजना निदेशक/Project Director शास्त्रीय वातिकी अनुसंधन एवं शिक्षा परिषद् main council of Forestry Research & Education आकृत्य-क्यू फरिस्ट, देहराइव-248006 P.O.-New Forest, Dehradun-248006

#### Form TECH-6

Team Composition, Assignment, and Key Experts' inputs

N°	Name	Expert's input (in person/month) per each Deliverable (listed in TECH-5)									Total time-input (in Months)		
		Position		D-1	D-2	D-3		D		Home	Field	Tota	
KEY	EXPERTS												
			[Home] [Field]										
-		-	[Field]										
					-	+		1					
									1			Pil	
-						-							
					-	+							
									$\Box$				
							-		Ш				
								Subtotal					
NON	-KEY	-					, ,						
			[Home]						1				
			[Field]						Ш				
					<del></del>	-	<del>  </del>		+				
								30,000					
								They have					
								Subtotal	Ш				
								Total					

- 1 For Key Experts, the input should be indicated individually for the same positions as required under the Data Sheet ITC21.1.
- 2 Months are counted from the start of the assignment/mobilization. One (1) month equals twenty-two (22) working (billable) days. One working (billable) day shall be not less than eight (8) working (billable) hours.
- 3 "Home" means work in the office in the expert's country of residence. "Field" work means work carried out in the Client's country or any other country outside the expert's country of residence.

Full time input

Part time input

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# Form TECH-6 (Continued)

## **CURRICULUM VITAE (CV)**

1 OSITION	Title and No.		
Name of	Expert:		
Date of B	irth:		
Country Citizensh	of ip/Residence		
	n: {List college/university or otheral institutions, dates attended, deg	•	
reverse or held, type of previou	the derivation relevant to the assignment. Please provide dates, name sof activities performed and local clients and employing organization opened that is not relevant to the	of employing orga- tion of the assignmentation(s) who can be	ent, and contact information be contacted for references
Period	Employing organization and your title/position. Contact information for references	Country	Summary of activities performed relevant to the Assignment
Period	your title/position. Contact	Country	activities performed relevant
Period	your title/position. Contact	Country	activities performed relevant
	your title/position. Contact		activities performed relevant to the Assignment
	your title/position. Contact information for references		activities performed relevant to the Assignment
Members	your title/position. Contact information for references	and Publications:	activities performed relevant to the Assignment

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय वानिकी अनुसंस्त एवं शिक्षा परिषद Indian Council of Porestry Research & Education हाक्यर-ब्यू फरिस्ट, देहराहून-248006 P.O.-New Forest, Dehradun-248006

### Adequacy for the Assignment:

Detailed Tasks Assigned on Consultant's Team of Experts:	Reference to Prior Work/Assignments that Best Illustrates Capability to Handle the Assigned Tasks
(List all deliverables/tasks as in TECH- 5 in which the Expert will be involved)	The State of the S
	an makelitzari matemate

Expert's contact information:	(e-mail	, phone
-------------------------------	---------	---------

#### Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience, and I am available, as and when necessary, to undertake the assignment in case of an award. I understand that any misstatement or misrepresentation described herein may lead to my disqualification or dismissal by the Client, and/or sanctions by the Bank.

{day/month/year}	
Name of Expert Date	Signature
{day/month/year}	
Name of authorized Date	Signature
Representative of the Consultant (the same who signs the Proposal)	

परिचोजना निदेशक/Project Director ई-एन-आई-पी-/ESIP भारतीय नाशिकी अनुसदान एवं शिक्षा परिषद Inclian Council of Forestry Research & Education डाक्सर-व्यू फॉस्टर, देतरादून-248006 P.O.-New Forest, Dehradun-248006

## Section 4. Financial Proposal - Standard Forms

{Notes to Consultant shown in brackets { } provide guidance to the Consultant to prepare the Financial Proposals; they should not appear on the Financial Proposals to be submitted}

Financial Proposal Standard Forms shall be used for the preparation of the Financial Proposal according to the instructions provided in Section 2.

FIN-1 Financial Proposal Submission Form

FIN-2 Summary of Costs

परियोजना निदेशक/Project Director

ई.एस.आई.पी./ESIP आरतीय वाजिकी अनुसंध्यन एवं शिक्षा परिषद Indian Council of Forestry Research & Education डाक्कार-च्यू फरिस्ट, रेस्टाइन-248006 P.O.-New Forest, Dahradun-248006

## Form FIN-1 Financial Proposal Submission Form

{Location, Date}

To: [Name and address of Client]

Dear Sirs:

We, the undersigned, offer to provide the consulting services for 'Developing an online National Reporting Database Portal for Capturing Trends and Status of Key Progress and Performance Indicators on Land Degradation and Desertification' in accordance with your Request for Proposal dated 23 September 2019 and our Technical Proposal.

Our attached Financial Proposal is for the amount of {Indicate the corresponding to the amount(s) currency (ies)}{Insert amount(s) in words and figures}, [Insert "including" or "excluding"] of all indirect local taxes in accordance with ITC 25.1 in the Data Sheet. The estimated amount of local indirect taxes is {Insert currency} {Insert amount in words and figures} which shall be confirmed or adjusted, if needed, during negotiations. {Please note that all amounts shall be the same as in Form FIN-2}.

Our Financial Proposal shall be valid and remain binding upon us, subject to the modifications resulting from Contract negotiations, for the period of time specified in the Data Sheet, ITC 12.1.

Commissions and gratuities paid or to be paid by us to an agent or any third party relating to preparation or submission of this Proposal and Contract execution, paid if we are awarded the Contract, are listed below:

Name and Address Amount and Purpose of Commission of Agents Currency or Gratuity

{If no payments are made or promised, add the following statement: "No commissions or gratuities have been or are to be paid by us to agents or any third party relating to this Proposal and Contract execution."}

We understand you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

Signature (of Consultant's authorized representative) {In full and initials}:

Full name: {insert full name of authorized representative}
Title: {insert title/position of authorized representative}

Name of Consultant (company's name or JV's name):

Capacity: {insert the person's capacity to sign for the Consultant}

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय वानिकी अनुसंधान एवं शिक्षा परिषद Indian Council of Forestry Research & Education

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{insert the authorized representative's address} Address:

Phone/fax: {insert the authorized representative's phone and fax number, if

applicable}

परियोजना निवेशक/Project Director

भारतीय वार्वियो अनुसंदान एवं शिक्षा परिषद Indian Council of Forestry Research & Education States कार्यस्त्र, देखराद्व-248006 P.O.-New Forest, Dehradian-248006

{insert the authorized representative's email address}\_\_\_\_\_ Email:

{For a joint venture, either all members shall sign or only the lead member/consultant, in which case the power of attorney to sign on behalf of all members shall be attached}

## Form FIN-2 Summary of Costs

		C	ost					
	{Consultant must state the proposed Costs in accordance with ITC 16.4 of the Data Sheet; delete columns which are not used}							
Item	{Insert Foreign Currency # 1}	{Insert Foreign Currency # 2, if used}	{Insert Foreign Currency # 3, if used}	{Insert Local Currency if used and/or required (16.4 Data				
Cost of the Financial Proposal								
Including:								
(1) Remuneration								
(2) Reimbursables								
Total Cost of the Financial Proposal: {Should match the amount in Form FIN- 1}								
Indirect Local Tax Estinis awarded  {insert type of tax e.g., GST or VAT or sales	nates – to be discusse	d and finalized at t	the negotiations if the	he Contract				
tax} {e.g., income tax on non-resident experts}								
{insert type of tax}				N. Sec.				

Footnote: Payments will be made in the INR.

परियोजना निर्देशक/Project Director ई.एस.आई.पी./ESIP अप्रतीय वाधिकी अनुसंध्यन एवं शिक्षा परिषद् Indian Council of Forestry Research & Education इस्टाबर-स्थ फॉरेस्ट, वेहराद्व-248006 P.O.-New Forest, Dehradun-248006

### Section 5. Eligible Countries

In reference to ITC6.3.2, for the information of shortlisted Consultants, at the present time firms, goods and services from the following countries are excluded from this selection:

Under the ITC 6.3.2 (a): None

Under the ITC 6.3.2 (b): None

परियोजना निर्देशक/Project Director ई.एस.आई.पी./ESIP भारतीय वाहिकी अनुसंधान एवं शिक्षा परिषद

energy attended of Forestry Research & Education Indian Council of Forestry Research & Education आकार-च्यु फरिस्ट, बहुराहुब-248006 P.O.-New Forest, Dehradun-248006

# Section 6. Fraud and Corruption (This Section 6, Fraud and Corruption shall not be modified)

#### 1. Purpose

1.1 The Bank's Anti-Corruption Guidelines and this annex apply with respect to procurement under Bank Investment Project Financing operations.

#### 2. Requirements

2.1 The Bank requires that Borrowers (including beneficiaries of Bank financing); bidders (applicants/proposers), consultants, contractors and suppliers; any sub-contractors, sub-consultants, service providers or suppliers; any agents (whether declared or not); and any of their personnel, observe the highest standard of ethics during the procurement process, selection and contract execution of Bank-financed contracts, and refrain from Fraud and Corruption.

#### 2.2 To this end, the Bank:

- a. Defines, for the purposes of this provision, the terms set forth below as follows:
  - "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
  - ii. "fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;
  - "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
  - "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
  - v. "obstructive practice" is:
    - (a) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or
    - (b) acts intended to materially impede the exercise of the Bank's inspection and audit rights provided for under paragraph 2.2 e. below.

b. Rejects a proposal for award if the Bank determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP भारतीय वानिकी अनुसंधान एवं शिक्षा परिषद Indian Council of Forestry Research & Education हानार-व्यु फॉरेस्ट, देहरादून-248006 P.O.-New Forest, Dehradun-248008

- or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- c. In addition to the legal remedies set out in the relevant Legal Agreement, may take other appropriate actions, including declaring mis procurement, if the Bank determines at any time that representatives of the Borrower or of a recipient of any part of the proceeds of the loan engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the procurement process, selection and/or execution of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner at the time they knew of the practices;
- d. Pursuant to the Bank's Anti- Corruption Guidelines and in accordance with the Bank's prevailing sanctions policies and procedures, may sanction a firm or individual, either indefinitely or for a stated period of time, including by publicly declaring such firm or individual ineligible (i) to be awarded or otherwise benefit from a Bank-financed contract, financially or in any other manner; (ii) to be a nominated sub-contractor, consultant, manufacturer or supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract; and (iii) to receive the proceeds of any loan made by the Bank or otherwise to participate further in the preparation or implementation of any Bank-financed project;
- e. Requires that a clause be included in bidding/request for proposals documents and in contracts financed by a Bank loan, requiring (i) bidders (applicants/proposers),, consultants, contractors, and suppliers, and their sub-contractors, sub-consultants, service providers, suppliers, agents personnel, permit the Bank to inspect<sup>3</sup> all accounts, records and other documents relating to the procurement process, selection and/or contract execution, and to have them audited by auditors appointed by the Bank.

A nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider (different names are used depending on the particular bidding document) is one which has been: (i) included by the bidder in its pre-qualification application or bid because it brings specific and critical experience and know-how that allow the bidder to meet the qualification requirements for the particular bid; or (ii) appointed by the Borrower.

ई.एस.आई.पी./ESIP भारतीय वाजिकी अनुसंध्यन एवं शिक्षा परिषद Indian Council of Forestry Research & Education हाकघर-क्यू फॉरेस्ट, देहरादूब-248006 P.O.-New Forest, Dehradun-248006

For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Bank or persons appointed by the Bank to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

#### Section 7. Terms of Reference

'Developing an online National Reporting Database Portal for Capturing Trends and Status of Key Progress and Performance Indicators on Land Degradation and Desertification'

#### 1. BACKGROUND

In India almost 47% of land is under cultivation, about 70% of population dependent on agriculture, 69% of the country is dry land i.e. arid, semi-arid and dry sub-humid, 24.8% area is undergoing desertification, and more than 32 % of India's total land area is affected by land degradation. While 72% of India's population is rural and depends mainly on land and water resources, almost 80% of all Indian farmers are under the poverty line. The major causes for land degradation are unsustainable water management, poor agricultural practices, human and livestock pressure on land, deforestation, climate change and industrialization.

In India, there is a major focus on reducing poverty through enhanced productivity from irrigated as well as dry land ecosystems, which requires an approach with adequate emphasis on conservation of natural resources. There are significant opportunities for improving land management practices in order to improve productivity and reduce land degradation. Profitable and sustainable land use and ecosystem practices can be the principal means for protecting India's significant environmental assets and alleviating poverty in the largest and poorest segments of Indian society.

Despite considerable financial investments, studies indicate that the rate of degradation of land in rainfed areas in the 1990s is likely to have proceeded at more than twice the rate observed in the earlier years. Further, our agricultural land is also shrinking at a faster rate due to urbanization and developmental activities. The over exploitation of ground water has become serious problem not only in dry states but also in food producing states like Punjab and Haryana. Appropriate land use and sustainable management of the country's natural resources and agro-ecosystem are the avenues to meet the challenges and to sustain environmental services. Given this background, the Eleventh Five Year Plan of the Government has placed high priority on raising agricultural productivity to achieve an annual agricultural growth of more than 4.1 percent. The XIth Plan acknowledges that this goal cannot be achieved with the ongoing shrinking and degradation of the country's natural resources, and therefore, stresses upon conservation, harnessing and developing of natural resources. This will require that we move away from existing inefficient use of

परियोजना निर्देशक Moject Director ई.एस.आई.पी./ESIP भारतीय पाविकी अनुसंध्यन एवं शिक्षा परिषद Indian Council of Forestry Research & Education इक्कार-व्यु फरिस्ट, देहरादून-248006 P.O.-New Forest, Dehradun-248006 land and water resources, including ground water mining, recognize the additional challenges resulting from current climate variability, and expected extreme climate conditions.

Desertification along with climate change and the loss of biodiversity were identified as the greatest challenges to sustainable development during the Rio Earth Summit in 1992. The dry areas of the world, which are the most vulnerable to desertification, land degradation and drought, directly affect food security, rural incomes and national economies. The recent Millennium Ecosystem Assessment Report indicates that desertification threatens over 41% of the Earth's land area and almost 20–70% of drylands are already degraded, resulting in a decline in agricultural productivity, loss of biodiversity and the breakdown of ecosystems. Land degradation, Desertification, and drought (DLDD) impacts millions of people globally and along with climate change and the loss of biodiversity, is a major global concern. Desertification is not simply a force of nature, it is caused by a combination of multiple social and biophysical factors that can be grouped into two categories: those due to climatic and natural causes including variations in climate (drought), wind and water erosion, and those due to human activities including overgrazing, deforestation, intensification of agriculture, salinization, urbanization, pollution and conflicts.

ICFRE has implemented the World Bank/GEF assisted SLEM project and now, ICFRE is one of the implementing partners of the World Bank/GEF assisted project on 'Ecosystems Improvement Project (ESIP)' and may implement one of the component of, *i.e.*, Scaling up of Integrated Sustainable Land and Ecosystem Management (SLEM) Approaches for Reducing Land Degradation and Desertification. The main objectives of this component are to prevent land degradation and desertification and increase above-ground forest carbon stock through a combination of investments to implement and scale-up tried-and-tested SLEM best practices, increase national capacity for monitoring land degradation and track associated indicators and generate knowledge exchange on SLEM approaches so as to benefit small and marginal farmers and other rural poor. These activities are designed to overcome the twin challenges of arresting land degradation and meeting food security targets. In particular, this component will draw heavily from the lessons and best practice approaches to sustainable land and ecosystem management that were developed and piloted under the GEF financed SLEM project.

The United Nations to Combat Desertification (UNCCD) is the sole legally binding international agreement linking environment and development to sustainable land

परियोजना निदेशक/Prestry Hector ई.एस.आई.पी./ESIP शास्त्रीय वाजिनी अनुसंधान एवं शिक्षा परिचद् Indian Council of Porestry Research & Education हाकबर-क्यू फोरेस्ट, देशराइन-248006 management. All parties have adopted the UNCCD's PRAIS online reporting model for the National reporting which is indicator based and requires information for measuring, monitoring and assessment and evaluation. The online PRAIS system provides opportunity to upload information in desired formats which are later analyze and generate reports by the system. This provides opportunity for effective review the implementation of the UNCCD Strategy and the Convention, based on a new methodological approach, which envisages reporting on performance and impact indicators, best practices and financial flows. The National Reports of India therefore provide information on:

- 1. Impact/ progress indicators
- 2. Performance indicators (developed to measure the progress of the five operational objectives of the 10 Year Strategy
- Financial flows (through the Financial Annex (FA) and Programme and Project Sheet (PPS)
- 4. Best practices on sustainable land management (SLM) technologies, including adaptation
- Feedback on indicators and methodologies applied in this reporting and review process, as well as other pertinent information that reporting entities may wish to provide to the COP.

The present assignment on developing an online National Reporting Database for Capturing Trends and Status of Key Progress and Performance Indicators, and other indicators agreed by COP of UCCD on Land Degradation and Desertification and for upscaling and mainstreaming SLEM best practices will help in strengthening the India's reporting to UNCCD and combating DLDD in India. The database will be used by number of stakeholders including various Central Ministries/ State Governments, NGOs and others.

#### 2. OBJECTIVE OF THE ASSIGNMENT

- Developing an online National Reporting Database Portal for Capturing Trends and Status of Key Progress and Performance Indicators on Land Degradation and Desertification and mainstreaming of the same for enhancing ecosystem services and combating desertification, land degradation and drought.
- 2. Organisation of training programmes of trainers/ Nodal Officers (national/subnational/agency) on the use of national online National Reporting Database Portal to the line Ministries, Departments, Science and Technology Institutions

परियोजना निदेशक/Project Director ई.एस.आई.पी./ESIP ब्राट्टीय वर्धिकी अनुसंसन एवं शिला परिषद Incisa Council of Forestry Research & Education हाक्कर-नर परिष्य क्रिक्ट न्य-248006

#### 3. SCOPE OF THE ASSIGNMENT

The main objective of the assignment is to develop an interactive online National Reporting Database Portal for Capturing Trends and Status of Key Progress and Performance Indicators on Land Degradation and Desertification with respect to India' national reporting to UNCCD. The online national reporting database portal will work as a repository of information on desertification, land degradation and drought as well as the best practices in the field of natural resource management. This will help in increasing national capacity for monitoring the status of land degradation and desertification and SLEM outcomes, as well as the results of UNCCD action programs at the country level. It would also facilitate reporting on key indicators under the UNCCD. Current capacity to prepare National Reports (NR) to report back to the Conference of Parties (COP) on the National Action Plans (NAPs) is limited. This would help develop and implement a web based national MIS that would allow capturing trends and status of key impact and process indicators on land degradation and desertification. The data input would be collected at the sub-national and local level and would be consolidated at the national level through the project. This would improve the timeliness and quality of the NR to UNCCD. Other objective would be to training programmes of trainers/ Nodal Officers (national/subnational/agency) on the use of online national reporting data base portal to the line Ministries, Departments, Science and Technology Institutions.

#### 4. TASKS TO BE UNDERTAKEN:

- To develop online National Reporting Database Portal for India's national reporting to UNCCD. It should provide online space to upload required information for UNCCD reporting purpose with the logins id which will be generated by the approval of database administrator. It should also generate report as per the UNCCD reporting formats.
- Develop an interactive online National Reporting Database Portal with restricted access for data inputs and uploading of documents by designated officials granted login IDs and passwords y the administrator
- To develop national database on SLEM practitioners for the development of institutional and individual networks.
- 4. The database should have a public interface where any user can access data information/report as marked 'public' by administrator

परियोजना निर्देशक/Project Director ई-एत-आई.पी./ESIP भारतीय वानिकी अनुसंधान एवं शिक्षा परिष्ण Indian Council of Forestry Research & Education डाल्डसर-न्यू पारिस्ट, वेहराजून-248006 P.O.-Mew Forest, Dehradun-248006

- 5. Provide links and virtual access to repositories of best practices and analytical reports.
- The knowledge network should help in developing a community of practice by connecting stakeholders with common interests in adopting and expanding SLEM approaches.
- 7. It should help in organizing and implementing learning events at the interface of the community, farm and common lands through the web-based platform.
- 8. A user friendly web-portal which can work offline and online.
- To organize training programmes of trainers/ Nodal Officers (national/subnational/agency) on the use of national online portal to the line Ministries, Departments, Science and Technology Institutions

## 5. TEAM COMPOSITION AND QUALIFICATION OF THE KEY EXPERTS

S No.	Key Experts	Qualifications and Experiences
1	Team Leader	<ul> <li>Post Graduation in the relevant field</li> <li>Minimum 10 years of experience in developing databases related to natural resource management, rural livelihood, land degradation and science &amp; technology in India.</li> <li>Experience in developing web-based systems on issues related to land management, biodiversity conservation and climate change adaptation. Preferably on land degradation.</li> <li>Proven experience in developing MIS at national level.</li> </ul>
2	Software Expert	<ul> <li>B. Tech./ MCA/ M.Sc. in Computer Science or IT</li> <li>Minimum 8 years of experience in developing webbased applications.</li> <li>Experience in developing and maintaining virtual, interactive web-based database systems.</li> </ul>
3	Networking Expert	<ul> <li>B. Tech./ MCA/ M.Sc. in Computer Science and IT</li> <li>Minimum 8 years of experience in developing and maintaining web-based and offline database systems.</li> </ul>

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4	Natural Resource Management Expert	<ul> <li>Post Graduation in the relevant field or doctorate degree</li> <li>Minimum 8 years of experience in natural resource management and issues related to land governance, protected areas management, climate change adaptation etc.</li> </ul>
5	Training Expert	<ul> <li>Post Graduation in the relevant field or doctorate degree</li> <li>Minimum 8 years of experience in organizing trainings on IT related web system/ softwares/ data bases etc.</li> </ul>

The successful Consultants (consulting firm) may engage more experts if required to fulfill the assignment in a time bound manner on his own without any additional financial burden implicated on Client (ICFRE). Sub-contracting shall not be permitted.

#### 6. ESSENTIAL REQUIREMENTS

- Minimum of 10 years of professional experience in developing web-based database systems and MIS.
- Experience should include developing interactive and user friendly database for natural resource management, climate change adaptation and related field.
- Familiarity with natural resource management knowledge management systems.
- Experience in organization of training programmes.

#### 7. DELIVERABLES

- Inception report and template of online National Reporting Database Portal within 30<sup>th</sup>days of contract signing.
- Interim progress report along with interactive database and linking domains on 90<sup>th</sup> days from contract signing.
- Rough online/ offline online National Reporting Database Portal on 180<sup>th</sup> days from contract signing.
- One national level dissemination and demonstration workshop of the online National Reporting Database Portal with presentation
- Final online National Reporting Database Portal after incorporating the suggestions/ comments raised by the experts during the national level dissemination and demonstration workshop, ICFRE and MoEFCC.

परियोजना निर्देशक/Project Director ई.एस.आई.पी./ESIP भारतीय गानिकी अनुसंधान एवं शिक्षा परिषद Indian Council of Forestry Research & Education इत्कायर-क्यू फॉरेस्ट, देहराद्व-248006 P.O.-New Forest, Dehradun-248006 Training programmes for trainers/ Nodal Officers (national/sub-national/agency)
on the use of online National Reporting Database Portal to the line Ministries,
Departments, Science and Technology Institutions

#### 8. TIME SCHEDULE

The implementation period of the assignment shall be eight months from the date of award of the contract.

#### 9. PAYMENT SCHEDULE

Deliverables	Payment Schedule
Site map and template of online National Reporting Database Portal within 30 days of contract signing	20%
Interim progress report along with interactive online National Reporting Database Portal and linking domains on 90 <sup>th</sup> days from contract signing	20%
Rough online/ offline National Reporting Database Portal on 180 <sup>th</sup> days	20%
One national level dissemination and demonstration workshop of the web-based and offline database with presentation	10%
Final online National Reporting Database Portal after incorporating the suggestions/ comments raised by the experts during the national level dissemination and demonstration workshop and ICFRE	20%
Training programmes for trainers/ Nodal Officers (national/sub- national/agency) on the use of online National Reporting Database Portal to the line Ministries, Departments, Science and Technology Institutions	10%

#### 10. CLIENT'S INPUT AND COUNTERPART PERSONNEL.

(a) Services, facilities and property to be made available to the Consultant by the Client:

Relevant documents (Fifth and Sixth National Report submitted to UNCCD Secretariat, SLEM Base line report) required for developing an online national reporting database for capturing trends and status of key progress and performance indicators on land degradation and desertification.

- (b) Professional and support counterpart personnel to be assigned by the Client to the Consultant's team: NIL
- 11. INTELLECTUAL PROPERTY RIGHTS: Final online portal submitted by the consultant shall be the sole property of ICFRE and ICFRE shall have copyright to the same

परियोजना निदेशक/Project Director ई-एस-आई-पी./ESIP भारतीय पाकिकी अनुसंदान एवं शिक्षा परिषद Indian Council of Forestry Research & Education डाकपर-व्यू फॉरेस्ट, देहराहून-248006 P.O.-New Forest, Dehra (hin-248006

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